

FIG. 1

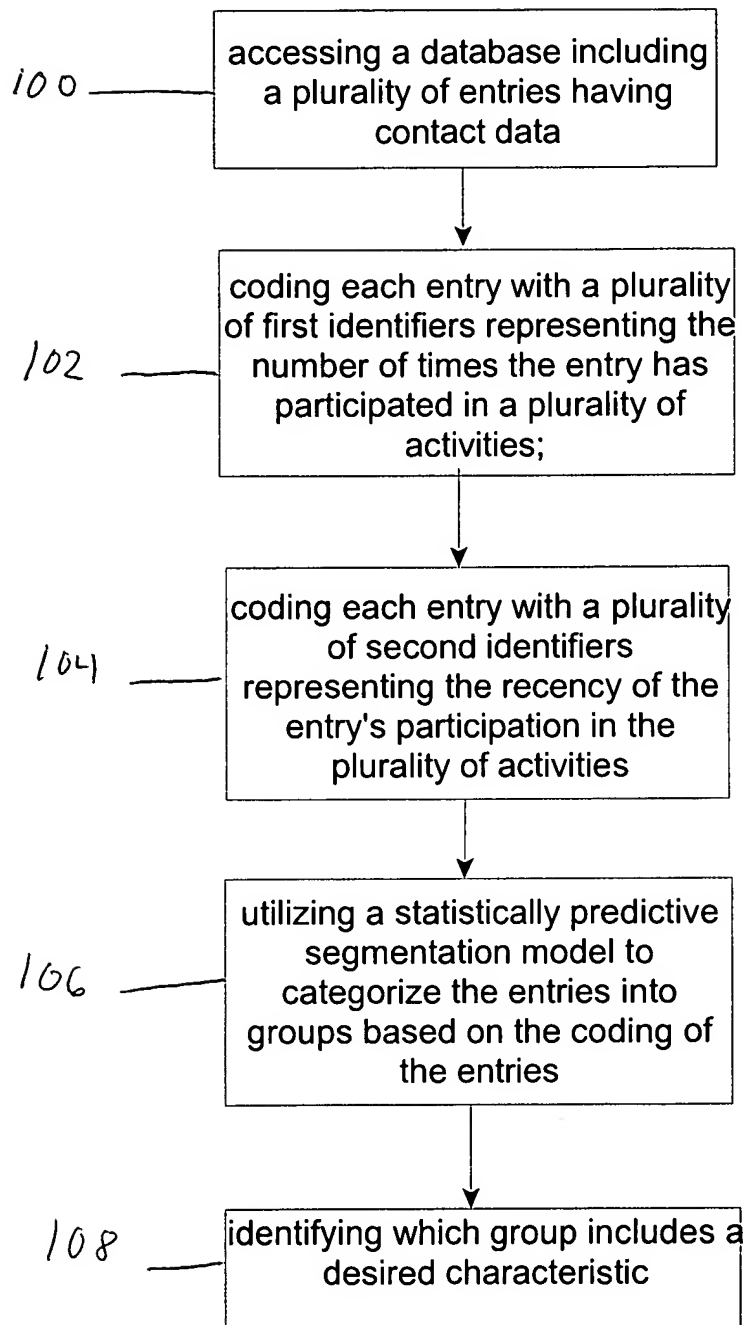


FIG. 2

141

16

26

20

28

| Entry Number | Name | Contact Information | Number of activities participated in | Activities Participated In (Symphony, Jazz, or Family) | Number of times and recency of Participation | Subscribed to Symphony Last Year? |
|--------------|-------------|------------------------|--------------------------------------|--|--|-----------------------------------|
| 49,150 | Steve Jones | 555-1205 | 5 | Symphony Jazz | 2 (2003) 3 (2002) | Yes |
| 49,151 | Ed Smith | 555-9631 | 1 | Family | 1 (2001) | No |
| 49,152 | ABC Inc. | 1210 Main St. | 2 | Symphony | 2 (2003) | Yes |
| 49,153 | John Beck | jbek@email | 0 | - | 0 | No |
| 49,154 | Abe Addison | 555-0912 | 1 | Jazz | 1 (2002) | No |
| 49,155 | Bill Blake | 259 Elm Ave | 1 | Symphony | 1 (2001) | No |
| 49,156 | XYZ Co. | 1905 Main xyz@email | 5 | Jazz Family | 2 (2003) 3 (2003) | No |

FIG. 3

14 16 26 20 28 30

| Entry Number | Name | Contact Information | Number of activities participated in | Activities Participated In (Symphony, Jazz, or Family) | Number of times and recency of participation | First Indicator | Second Indicator |
|--------------|-------------|------------------------|--------------------------------------|--|--|----------------------------|----------------------------|
| 49,150 | Steve Jones | 555-1205 | 5 | Symphony Jazz | 2 (2003) 3 (2002) | SYMC=2 JAZC=3 FAMC=0 | SYMY=3 JAZY=2 FAMY=0 |
| 49,151 | Ed Smith | 555-9631 | 1 | Family | 1 (2001) | SYMC=0 JAZC=0 FAMC=1 | SYMY=0 JAZY=0 FAMY=1 |
| 49,152 | ABC Inc. | 1210 Main St. | 2 | Symphony | 2 (2003) | SYMC=2 JAZC=0 FAMC=0 | SYMY=3 JAZY=0 FAMY=0 |
| 49,153 | John Beck | jbek@email | 0 | - | 0 | SYMC=0 JAZC=0 FAMC=0 | SYMY=0 JAZY=0 FAMY=0 |
| 49,154 | Abe Addison | 555-0912 | 1 | Jazz | 1 (2002) | SYMC=0 JAZC=1 FAMC=0 | SYMY=0 JAZY=2 FAMY=0 |
| 49,155 | Bill Blake | 259 Elm Ave | 1 | Symphony | 1 (2000) | SYMC=1 JAZC=0 FAMC=0 | SYMY=0 JAZY=0 FAMY=0 |
| 49,156 | XYZ Co. | 1905 Main xyz@email | 5 | Jazz Family | 2 (2003) 3 (2002) | SYMC=0 JAZC=2 FAMC=3 | SYMY=0 JAZY=3 FAMY=2 |

FIG. 4

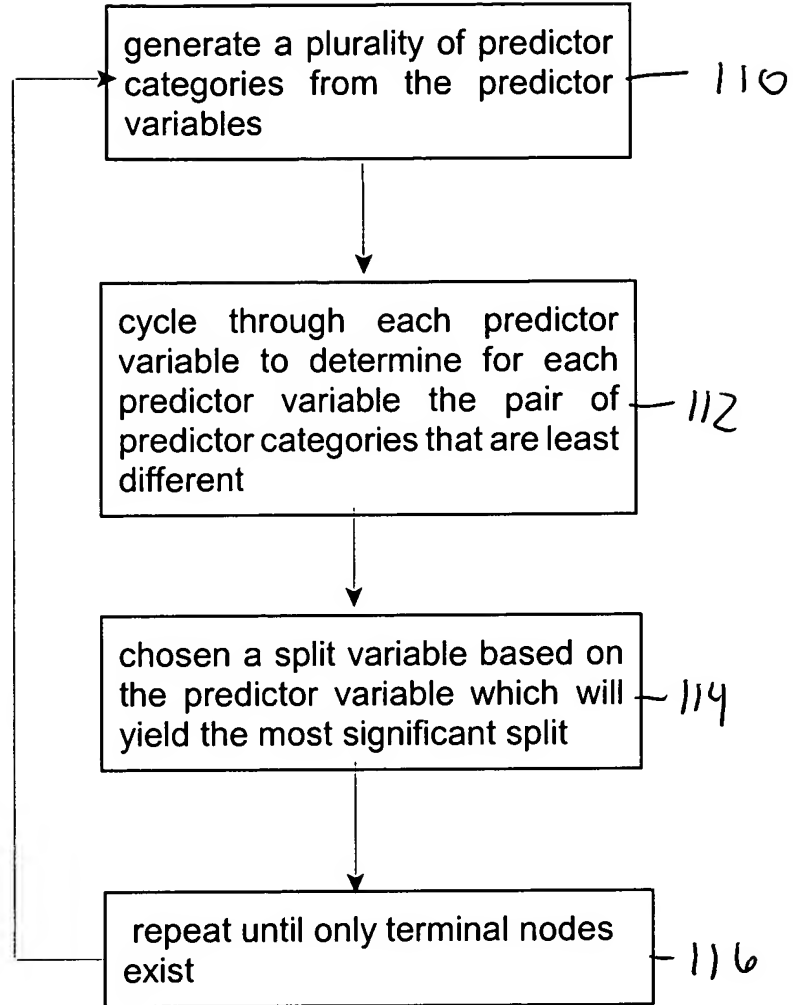


FIG. 5

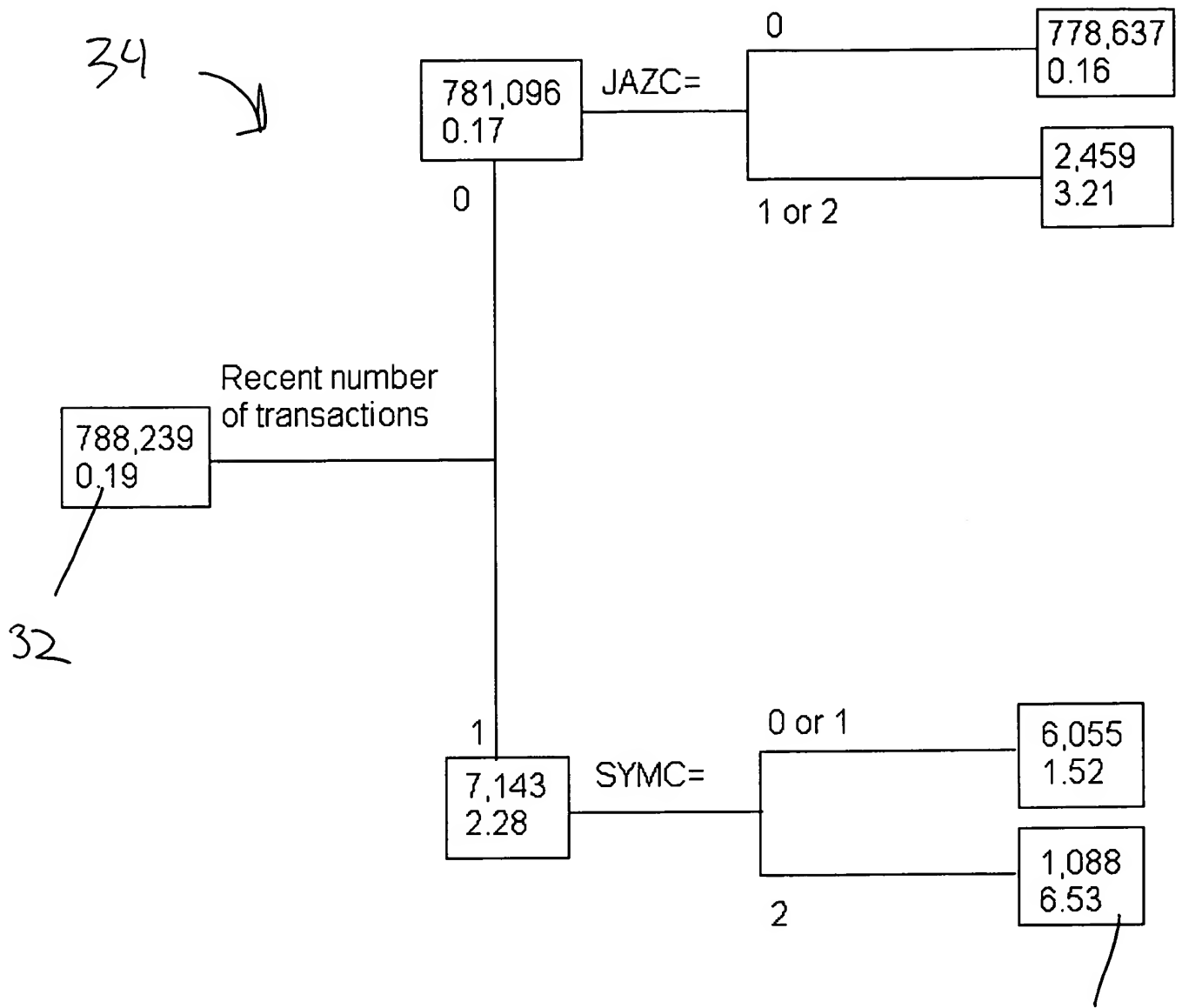


FIG. 6